11th ANNUAL NAESCO FEDERAL MARKET WORKSHOP

Maximizing Energy Savings and Meeting High Performance Objectives at Federal Facilities through Strategic Use of ESPCs and UESCs

March 10, 2016

Agenda

8:00 am – 8:30 am  Registration and Continental Breakfast
Sponsored by SOUTHLAND ENERGY

8:30 am – 8:45 am  Welcome and Opening Remarks
Natasha Shah, Vice President, Southland Energy
Chair, NAESCO

• Are EE/RE mandates still effective market catalysts?
• What a changing utility business model means for the Federal customer

Rick Tempchin, Executive Director, Retail Energy Services, Edison Electric Institute
Steve Nadel, Executive Director, American Council for an Energy-Efficient Economy
Moderator: David Weiss, Partner, Bywater Partners

9:15 am – 10:00 am  DOE Stakes Out New Practices
• What’s new in the M&V Version 4.0 Guidelines
• Task Force on Federal Energy Management recommendations

Bob Slattery, Program Manager, Oak Ridge National Laboratory
Moderator: Donald Gilligan, President, NAESCO

10:00 am – 10:30 am  Break

10:30 am – 11:15 am  Achieving Federal Energy Savings and GHG Mandates (Military)
• Executive Order 13693: Meeting the EO requirements in setting annual ESPC targets as part of the Strategic Sustainability Performance Plans beginning in FY17
• How the new alternative energy goals and the extended renewable energy goals could present more opportunities for employing distributed generation and microgrids through ESPCs and UESCs
• Minimizing the transaction cycle
• Reviewing the Federal ESPC and UESC implementation status report
• Overcoming remaining barriers to fully realizing ESPC investment objectives
• Applying the lessons from GSA’s deep retrofit pilot project

Richard Kidd, Deputy Assistant Secretary of the Army for Energy & Sustainability
Joe Bryan, Deputy Assistant Secretary of the Navy, Energy & Environment
Mark Correll, Deputy Assistant Secretary of the Air Force for Environment, Safety and Infrastructure
Moderator: Mark Wagner, Vice President, Government Relations, Johnson Controls Inc.

11:15 am – 12:00 pm

Achieving Federal Energy Savings and GHG Mandates
(Civilian Agencies)

Skye Schell, Supervisor, Project Services, Federal Energy Management Program
Lara Gast, Green Management Program Services, U.S. Department of Veterans Affairs
Moderator: Darcy Immerman, Senior Vice President, Resiliency, AECOM

12:00 pm – 12:30 pm

Keynote Address
“Federal Leadership on Climate Change and Environmental Sustainability: Achieving the Goals of Executive Order 13693”

Christine Harada, Chief Sustainability Officer, Council on Environmental Quality

12:30 pm – 1:30 pm

Networking Lunch
Sponsored by AMERESCO

1:30 pm – 2:30 pm

Roundtable Discussion on Accelerating and Maintaining Federal ESPC and UESC Momentum

Tony Spera, National Director of Sales and Federal Programs, ConEdison Solutions
Jeff Niesz, Senior Director, Federal Business Development, Pepco Energy Services
Greg Caplan, Director, Federal Business Development, Ameresco
Annika Moman, Vice President, Energy Efficiency Services, AECOM
Robert Johnson, Senior Vice President, Hannon Armstrong
Moderator: Nello Tortora, Director of Federal Programs, Southland Energy
2:30 pm – 3:15 pm  
Congressional Energy and Environmental Initiatives in a Presidential Election Year  
• Tax Reform  
• Clean Energy Plan  

Ted Michaels, Partner, AJW  
Jennifer Schafer, Executive Director, Cascade Associates  
Stefan Bailey, Director, Prime Policy  
Moderator: Jeff Genzer, Partner, Duncan, Weinberg, Genzer & Pembroke

3:15 pm  
Wrap up

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