Brief Status & Update on Federal Performance Contracting

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Office of Management and Budget
Executive Office of the President
Investment Remains Strong

Performance Contracting Awards
(FY99 - FY18YTD)

*DOE IDIQ ESPC: Record investment of $809M in FY18

<table>
<thead>
<tr>
<th>Contract Vehicle</th>
<th>FY 18 Awards ($M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOE IDIQ ESPC</td>
<td>$809M*</td>
</tr>
<tr>
<td>ENABLE ESPC</td>
<td>$18M</td>
</tr>
<tr>
<td>USACE MATOC ESPC</td>
<td>$100M</td>
</tr>
<tr>
<td>UESC</td>
<td>$42M</td>
</tr>
<tr>
<td>Total:</td>
<td>$969M</td>
</tr>
</tbody>
</table>
OMB Scorecard Performance Metric: Efficiency Measures/Investment

Sample Agency

<table>
<thead>
<tr>
<th>GOAL ASSESSMENT</th>
<th>METRICS</th>
<th>PERFORMANCE</th>
<th>OTHER PROGRESS INDICATORS</th>
</tr>
</thead>
<tbody>
<tr>
<td>EFFICIENCY MEASURES/INVESTMENT</td>
<td>EISA-covered facilities evaluated for efficiency opportunities:</td>
<td>100%</td>
<td>Total $ Value of ECMs identified for potential investment (SM): $1,035.1</td>
</tr>
<tr>
<td></td>
<td>Utilized performance contracting in FY 2017 to achieve energy,</td>
<td>Yes</td>
<td>Direct investment in FY 2017 (SM): $11.8</td>
</tr>
<tr>
<td></td>
<td>water, building modernization, infrastructure goals?</td>
<td></td>
<td>ESPC and UESC Investment in FY 2017 (SM): $174.1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Annual Btu saved per $1 of investment in 2017: 3,206</td>
</tr>
</tbody>
</table>

Identification of Efficiency Measures/Investment: Agencies are assessed on EISA 432 facility evaluations, identifying ECMs, and whether performance contracting was utilized in FY 2017. OMB will also track investment levels and annual Btu saved per $1 of investment.

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<thead>
<tr>
<th></th>
<th>DHS</th>
<th>DOC</th>
<th>DOD</th>
<th>DOE</th>
<th>DOI</th>
<th>DOI</th>
<th>State</th>
<th>DOT</th>
<th>EPA</th>
<th>GSA</th>
<th>HHS</th>
<th>HUD</th>
<th>NARA</th>
<th>NASA</th>
<th>OPM</th>
<th>SI</th>
<th>SSA</th>
<th>TRS</th>
<th>TVA</th>
<th>USACE</th>
<th>USDA</th>
<th>USPS</th>
<th>VA</th>
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<tbody>
<tr>
<td>EFFICIENCY MEASURES/</td>
<td>93%</td>
<td>93%</td>
<td>62%</td>
<td>90%</td>
<td>89%</td>
<td>13%</td>
<td>100%</td>
<td>60%</td>
<td>67%</td>
<td>93%</td>
<td>99%</td>
<td>94%</td>
<td>0%</td>
<td>100%</td>
<td>100%</td>
<td>99%</td>
<td>51%</td>
<td>100%</td>
<td>99%</td>
<td>95%</td>
<td>17%</td>
<td>100%</td>
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<tr>
<td>INVESTMENT</td>
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<td>EISA-covered facilities evaluated for efficiency opportunities:</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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</tr>
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<td>Utilized performance contracting in FY 2017 to achieve energy, water, building modernization, infrastructure goals?</td>
<td>Yes</td>
<td>No</td>
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<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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<td>No</td>
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<td>No</td>
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</tbody>
</table>
Federal Government Progress Toward Facility Energy Efficiency Goals
FY 2003 - FY 2017

Year: 2017
Federal Facility Energy Intensity: 93,489
Percentage Change from:
FY 1975: -50.1%
FY 2003: -26.7%
FY 2015: -7.6%

NECPA/EISA
89,314 Btu per GSF
30% reduction from FY 2003

Federal Office Buildings
GSA Facilities: 98,328 Btu Per GSF
U.S. Average: 77,800 Btu Per GSF
28% Lower Than U.S. Average

Federal Healthcare Facilities
VA Facilities: 132,012 Btu Per GSF
U.S. Average: 172,700 Btu Per GSF
24% Lower Than U.S. Average

NAESCO
National Association of Energy Service Companies
Key Agency and Government Progress Toward Facility Energy Efficiency Goals (FY 2003 - FY 2018)

PRELIMINARY DATA

Agency: DOE
Change from 2017: 1.0%
Change from 2003: -36.8%

Agency: DOJ
Change from 2017: 4.1%
Change from 2003: -45.9%

Agency: VA
Change from 2017: -0.9%
Change from 2003: -33.3%

Agency: Federal Government
Change from 2017: 1.8%
Change from 2003: -25.4%

Agency: DOD
Change from 2017: 1.4%
Change from 2003: -20.8%

Agency: GSA
Change from 2017: 1.3%
Change from 2003: -29.1%

NAESCO
National Association of Energy Service Companies
**ESPC Investment Overview**

**FY 19 (to date)**
- DOE: $295M
- Army: $51M
- **Anticipated: $1Billion**

**FY18**
- **Total Investment: $927M (preliminary)**
- DOE: $809M *(record year for IDIQ)*
- Army: $100M
- ESPC Enable: $18M

**FY17**
- **Total Investment: $967M (record year for ESPC)**
- DOE: $710M
- Army: $257M *(record year for MATOC)*
- ESPC Enable: $20M

<table>
<thead>
<tr>
<th>Agency</th>
<th>DOE IDIQ FY18 Investment</th>
<th>% of Total Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOD</td>
<td>$446,030,775</td>
<td>55%</td>
</tr>
<tr>
<td>VA</td>
<td>$190,761,245</td>
<td>24%</td>
</tr>
<tr>
<td>DOE</td>
<td>$44,767,212</td>
<td>6%</td>
</tr>
<tr>
<td>EPA</td>
<td>$35,887,905</td>
<td>4%</td>
</tr>
<tr>
<td>DOJ</td>
<td>$27,462,370</td>
<td>3%</td>
</tr>
<tr>
<td>NASA</td>
<td>$24,643,477</td>
<td>3%</td>
</tr>
<tr>
<td>OPM</td>
<td>$14,137,867</td>
<td>2%</td>
</tr>
<tr>
<td>DOT</td>
<td>$13,632,337</td>
<td>2%</td>
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<tr>
<td>GSA</td>
<td>$12,153,330</td>
<td>2%</td>
</tr>
<tr>
<td></td>
<td><strong>$809,476,518</strong></td>
<td></td>
</tr>
</tbody>
</table>
Further Information

Contact me at: Vallina@omb.eop.gov

To see individual agency scorecards, government-wide results and coming soon agency sustainability plans, go to:

https://www.sustainability.gov