

NAESCO MID-ATLANTIC REGIONAL MEETING
June 11, 2009
Doubletree Hotel Philadelphia

**Effectively Investing the Federal Stimulus Monies into Energy
Efficiency Projects and Sustainable Green Jobs**

AGENDA

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| 7:30 am – 8:30 am | Registration and Continental Breakfast |
| 7:30 am – 8:15 am | Training Class on ENERGY STAR® Portfolio Manager <ul style="list-style-type: none">• Changes to the Portfolio Manager system <p>Scott Serota, Partner, Predicate, LLC</p> |
| 8:30 am – 8:45 am | Welcome <p>Adam Procell, Chairman of NAESCO and President,
Energy Consulting & Technical Services, Lime Energy</p> |
| 8:45 am – 10:00am | An Upturn in the Downturn: Energy Efficiency
Investment as a Key Part of the Economic Recovery
Plan <ul style="list-style-type: none">• Defining the opportunities• Combining stimulus funding with existing state efficiency programs to maximize the economic and environmental impact <p>James P. Creedon, Secretary, Pennsylvania Department of
General Services
William Toffey, Energy Manager, Mayor's Office of
Sustainability, City of Philadelphia
Lance Miller, Chief of Policy & Planning, New Jersey
Bureau of Public Utilities
Moderator: S. Lynn Sutcliffe, CEO, The EnergySolve
Companies</p> |
| 10:00 am – 10:15 am | Break |
| 10:15am – 11:30 am | Using Energy Savings Performance Contracts to Deliver
Energy Efficiency Investment <ul style="list-style-type: none">• The Pennsylvania experience in building capital investment and jobs through ESPCs• Integrating stimulus monies with ESPC delivery programs |

Todd Garrison, Deputy Secretary for Property and Asset Management, Pennsylvania Department of General Services
Bruce Stultz, Energy Management Director, Pennsylvania Department of General Services
Hatim Jabaji, Director, Maryland Office of Energy & Conservation, Department of General Services
Greg Coleman, Vice President, TRC Energy Services
Moderator: **Larry F. Myers**, Sales Representative - Northeast, TAC Energy Solutions

11:30 am – 12:15 pm

Leveraging Public and Private Investment in Designing and Implementing Comprehensive Energy Retrofit Projects

- “Use It or Lose It”: Meeting the due dates to obligate the stimulus monies
- Employing loan guarantee options
- The challenges and opportunities of combining allocated stimulus funding and private investment
- Are equity requirements coming back?

David J. Clamage, Principal, Saulsbury Hill Financial
David Winstead, Of Counsel, Ballard Spahr Andrews & Ingersoll

Moderator: **Michael T. Loth**, Director - Solutions Marketing & Strategy, Johnson Controls, Inc.

12:15 pm – 1:15pm

Networking Luncheon

1:15pm – 2:30pm

Surveying the Regional Utility Energy Efficiency Programs: What’s in the Field and on the Horizon

- Startup process for PA Act 129 Utility Energy Efficiency Programs
- Meeting the Pennsylvania requirement of obtaining 10% of efficiency goals from state and local government buildings
- Rolling out new DSM programs in Maryland: New stuff or building on the old stuff

Tom Bonner, Manager, Business Planning, Regulatory and External Affairs, PECO

Peter Cleff, Manager, Energy Efficiency Program, PPL Electric Utilities

William J. Wolf, Manager, I&C Conservation Programs,
Baltimore Gas & Electric

Moderator: **James Dixon**, Vice President, Energy
Services, ConEdison Solutions

2:30pm – 3:45pm

Creating and Delivering Green Jobs

- Defining “green jobs”
- Building on urban jobs programs
- Leveraging union training programs
- Maximizing the stimulus monies intended to grow the number of green jobs

Jeremy Shenk, Senior Organizer, Community Labor United
Jeanne Oswald, Vice President, Isles Center for Energy
and Environmental Training

Liz Robinson, Executive Director, Energy Coordinating
Agency

Moderator: **Mark Fisher**, Business Development
Executive, Ameresco

3:45 pm

Closing Remarks