

Schedule of Events

TUESDAY, NOVEMBER 15

12:00 noon **Golf Tournament**
Tuscany Golf Club

WEDNESDAY, NOVEMBER 16

9:00 am – 4:00 pm **Registration**

9:00 am – 4:00 pm **Vendor Showcase Setup**

12:30 pm – 2:30 pm **Vendor Face-to-Face Meetings with ESCOs (pre-arranged)**

2:30 pm – 4:00 pm **Go West Young Man: Making the Most of the Regional Opportunities**

Getting it Right: Championing Energy Efficiency at the State Commission Can Be a Challenge

■ **Mark Spitzer**, Commissioner, Arizona Corporation Commission

Are New Energy Efficiency Policies and Programs Creating a Fertile Market in the Southwest for Market Providers?

■ **Howard Geller**, Director, Southwest Energy Efficiency Project

Why the Western Governors' Association Is Taking an Active Interest in the Possibilities Created By a Broader Use of Energy Efficiency

■ **Rich Halvey**, Program Manager, Western Governors' Association Energy Task Force

Moderator: **Donald D. Gilligan**, Principal, Predicate, LLC

4:00 pm – 5:30 pm **Implementing Energy Efficiency in California, New Mexico and Nevada: Maximizing Incentives and Minimizing Road Blocks**

Building on the California Experience: What More Can Be Done to Promote Implementation of Energy Efficiency Measures in California?

■ **Audrey Chang**, Staff Scientist, Natural Resources Defense Council

DSM Comes Back to New Mexico

■ **Jeff Burks**, Director of Environmental Sustainability, PNM

Harnessing Demand in Power Hungry Nevada

■ **John Hargrove**, Senior Program Manager, Sure Bet Program, Nevada Power Company & Sierra Pacific Power Company

Moderator: **Tom Bowen**, Vice President, Institutional Sales, Sempra Energy Services

5:30 pm – 6:30 pm **Parade of Stars: Exhibitors Tell Us What's New & Notable**

6:30 pm – 8:00 pm **Opening Night Reception**
Sponsored by **Philips Lighting Company**

To attend only the Wednesday Southwest Session and Opening Night Reception, there is a special registration fee of US \$195.00.



Schedule of Events

THURSDAY, NOVEMBER 17

8:45 am – 9:00 am

Introduction and Welcome

■ **Bob Dixon**, Senior Vice President, Global Head, Energy Services & Solutions, Siemens Building Technologies, Inc.

9:00 am – 9:45 am

Keynote Address

9:45 am – 10:15 am

Break – Vendor Showcase

Sponsored by **OSRAM SYLVANIA INC.**

10:15 am – 10:45 am

Are Fossil Fuels Pricing Themselves Out of the Market?

■ **Robert Young**, Managing Director, economists.com

Moderator: **Adam Procell**, Vice President, DMJM Harris Energy

10:45 am – 11:45 am

Redefining the Politics of Energy & Climate Change

■ **David Doniger**, Climate Center Policy Director, Natural Resources Defense Council

■ **Andrew Mangan**, Executive Director, U.S. Business Council for Sustainable Development

■ **Shelley Fidler**, Principal, Van Ness Feldman

Moderator: **Gerrit Reinders**, Director of Sustainable Energy Solutions, Johnson Controls, Inc.

11:45 am – 12:30 pm

Using Federal and State Energy Efficiency and Renewable Energy Incentives and Tax Credits to Enhance Project Economics

■ **William Garnett, III**, Senior Vice President, National City Energy Capital

■ **William Golove**, Scientist, Lawrence Berkeley National Laboratory

Moderator: **Buddy Hahs**, President, Custom Energy Services, LLC

12:30 pm – 1:45 pm

Luncheon Address

Can ESCOs Deliver the Projected Amount of Energy Efficiency Resources in California?

■ **Dian Grueneich**, Commissioner, California Public Utilities Commission

1:45 pm – 2:45 pm

Maintaining a Robust Industry in the Midst of Consolidation and Other Market Changes: A Roundtable

■ **S. Lynn Sutcliffe**, CEO, EnergySolve LLC

■ **David Weiss**, Group President, Pepco Energy Services, Inc.

■ **John Mahoney**, Chief Operating Officer, Chevron Energy Solutions

■ **Wes McDaniel**, Vice President, Energy Solutions, TAC/Tour Andover Controls Energy Solutions

■ **Jim Adams**, President, Energy Systems Group

■ **Lou Ronsivalli**, Contracting Solutions Program Leader, Trane

Moderator: **Bob Dixon**, Senior Vice President, Global Head, Energy Services & Solutions Siemens Building Technologies, Inc.



Schedule of Events

2:45 pm – 3:15 pm

Break – Vendor Showcase

Sponsored by **OSRAM SYLVANIA INC.**

3:15 pm – 4:30 pm

The Federal Market: 7/11 or Snake Eyes

■ **Curt E. Murdock**, Energy Program Manager, U.S. Army Corps of Engineers, Huntsville Engineering & Support Center

■ **Douglas Dahle**, Senior Project Manager, National Renewable Energy Laboratory

■ **Donna Munyon**, Director, Specialty Center Contracts Core, Department of the Navy

Moderator: **Peter Y. Flynn**, Principal, Bostonia Federal Leasing

5:30 pm – 7:30 pm

Networking Reception

Sponsored by **Siemens Building Technologies, Inc.**

FRIDAY, NOVEMBER 18

8:30 am – 12:30 pm

Special Off-Site Session

Behind the Glitter

The casinos are 24-hour operations which are powered by money and energy. Presentations from facility managers and a site visit to the energy center of two major casinos reveal unique energy challenges.

■ **MGM Mirage**

■ **Fitzgerald's Casino (Las Vegas City Centre District Energy Plant)**

You must register for this site visit to ensure a seat on the bus. There is no additional charge.

